

SMALL BUSINESS EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984 • SBE is a certified DBE publication

The Small Business Exchange introduces new programs in 2013

SBE PLANROOM

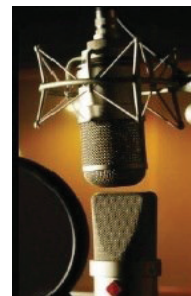
The Plan Room is designed to help project owners reach out to prospective contractors by having a program that allows contractors easier access to plans and specifications of each project for bidding purposes.

For more information: 1-800-800-8534



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MEET AND GREET REGISTRATION
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SMALL BUSINESS EXCHANGE

KCAA 1050 AM • www.kcaaradio.com
Inland Empire / Los Angeles
Monday 5 pm PST / 7 pm CST
Special Guest on this Monday show (3/11/13)
Elizabeth B. Echols, SBA Regional Administrator

Otis Jackson Terrie Guerin
Jesus Vivanco Marcia Henry

National Women's Business Council Executive Director Addresses

Women Veterans Marching Forward: Call to Entrepreneurship



Image credit by e-magnify.blogspot.com

Written remarks by NWBC Executive Director Anie Borja during her Jan. 12, 2013, address to the Veteran Women Igniting the Spirit of Entrepreneurship (VWISE) conference in Jacksonville, FL.

Thank you for the opportunity to be here in a room with women whose innovation and business acumen has potential to make real progress to create jobs and bring new products and services to market.

It's also an honor to talk with women who have served our country as you have, and for this I'm truly grateful to each of you. I come from a military family - every man in my family has served, with the exception of my youngest brother. And while I did not take that path myself, I have a deep appreciation for the sacrifice and pride of being a military brat, and know the type of guts and skill that you have to succeed as you transition into civilian life and business.

It's also wonderful to be back in a warm climate. It's quite cold in DC, so it's a nice treat to be here to talk business and the potential for growth for women entrepreneurs.

A quick note on the National Women's Business Council. We serve as trusted advisors to the President, Congress, and the United States Small Business Administration, on issues that affect the growth of women owned busi-

Continued on page 2



PROJECT: EXPOSITION PHASE 2 OPERATIONS AND MAINTENANCE FACILITY REQUEST FOR PROPOSAL # XP8902-016
PROJECT LOCATION: SANTA MONICA, CA
SUBCONTRACTOR BIDS DUE:
THURSDAY MARCH 28, 2013 @ 2:00 PM PST

Kiewit
(562) 946-1816

See page 3 for the Full Ad ▶

Sukut Construction, Inc.
(714) 540-5351



San Diego Gas & Electric
Mira Sorrento Substation Site
Development Project
San Diego, California
BID DATE: March 27, 2013 @ 12:00 p.m.
Sub & Vendor Bids Due Prior

See page 4 for the Full Ad ▶

This is a Complimentary Copy. Paid subscribers receive first class mail.

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RESOLUTION 242-12

On June 28, 2012 San Francisco Board of Supervisors designated the Small Business Exchange newspaper as a minority outreach newspaper for the following communities for FY 12-13:

- AFRICAN AMERICAN • CHINESE • HISPANIC



Working From Home: The End of Productivity or The Future of Work?

by ELISE HU

In its bid to reshape itself for the future, Yahoo is returning to a workplace culture of the tech industry's past. The Internet giant has reportedly notified its employees they'll no longer be allowed to work from home. According to an internal memo leaked to tech site All Things D, employees who previously enjoyed teleworking will have to start showing up at an office by June.

The move goes against a popular workplace perk among tech companies and a wider trend toward more work-from-home options across several industries. (Public media is included — NPR has a process allowing staffers to apply for remote-work arrangements.)

Technology has made collaboration easier for employees who aren't physically in the same space, and companies who back telework say it has helped cut costs and compete for wider talent pools.

"Ten years ago, it was seen more as an employee benefit. Today, businesses around the world are seeing telework as a necessity," said Ron Markezich, the corporate vice president of Microsoft's U.S. Enterprise and Partner Group. He led a 2011 Microsoft survey of more than 4,500 information workers that showed a rise in teleworking.

Having no central workplace certainly works for Automattic, the company that controls blogging behemoth WordPress. 120 employees work from their homes in 26 countries, and its leader, Matt Mullenweg, sees distributed employees as the future of work.

"I think it's difficult for a culture to transition from being reliant on in-person interactions to being just as effective in a distributed fashion — it's something you can't do halfway, and the change has to come from the very top," Mullenweg said. "Just because Yahoo can't do it doesn't mean there's anything wrong with being distributed."



Image credit <http://college.monster.com>

Even the government sector, which isn't considered an early adopter of workplace culture change, has a star teleworking model in its ranks. The U.S. Patent and Trademark Office boasts that 64 percent of employees work from home under various models.

"This has really been a very strong business strategy ... and it's a big part of our culture," said Danette Campbell, the Patent and Trademark Office's senior telework adviser.

The agency says its seen increased employee productivity and significant cost savings on real estate — and the employees love it. "This is an initiative that really is a carrot for recruiting and retaining the highest quality employees," Campbell said.

Yahoo is staying mum, saying it doesn't comment on internal matters. But the internal memo explains the company — and ostensibly, its new CEO Marissa Mayer's — decision. Yahoo's HR head Jackie Reses writes:

"To become the absolute best place to work, communication and collaboration will be important, so we need to be working side-by-side. That is why it is critical that we are all present in our offices. Some of the best decisions and insights come from hallway and cafeteria discussions, meeting new people, and impromptu team meetings. Speed and quality are often sacrificed when we work from home. We need to be one Yahoo, and that starts with physically being together."

Continued on page 8

Women Veteran Entrepreneurs

■ Continued from page 1

nesses. This includes analyzing programs and initiatives in both the public and private sector that affect access to capital, access to markets, key issues such as intellectual property, trade and access to training and support for launching new businesses. We take all that and make sound recommendations and considerations for policies that we feel can move the needle for women entrepreneurs.

We have a robust research agenda. In fact over half our budget is dedicated to research on issues that have potential to increase economic participation for women. We also look at the motivations and performance of women as business leaders, and analyze those strategies that are working in order to formulate policies to help others replicate those models to increase their chance of success. This is what I want to talk about today. Many of the speakers you have heard throughout your training here have motivated you, given information on how-to's and resources available. What I'd like to do is break down the realities of the landscape in which you will be running your businesses, so you have a good understanding of it. I'd like to do this by looking at why it is that when men and women start businesses, men tend to go farther, faster. So we're looking at aspects and traits as to why that happens so that you can identify and then mitigate issues that may slow you down.

The fact is, women are proven to enhance business. Studies by Catalyst have shown that

Fortune 500 companies with more women on their boards tend to be more profitable. McKinsey showed that companies with a higher proportion of women at board level typically exhibited a higher degree of organization, above average operating margins and higher valuations.

But in the small business landscape, there is still work to be done. I'm going to talk to you a bit about where those pressure points are, so you know the areas of greatest opportunity to improve when you begin making decisions to build your business.

Now I've always been a fan of top 10 lists, and I tend to give presentations in that format as well. This way if you zone out, you just have to wait for the next time I say a number and you'll know how much longer I have left. It's a built in mechanism to set expectations.

A quick footnote before I start, I'll be talking about a number of data points, many of which come from the Survey of Business Owners, conducted by the U.S. Census, which happens on the 2's and the 7's every five years. So some of the data feels somewhat dated simply by the sheer fact that it is. It takes time to process and then analyze the data, but it is currently the only reliable source of data that covers the whole of the United States without bias, or having to extrapolate data.

At the Council we are in the middle of a Census tracking project where we obtained

data on the businesses surveyed since the last SBO, so can analyze the "health" of businesses — whether they grew, contracted or died. This is more recent data — from 2007-2010. The first publicly available data that shows how women-owned businesses, and women veteran-owned businesses have fared during the recession.

Also, regarding Florida, all stats I'm going to use here are from the SBA Office of Advocacy, Florida State Profile report from 2011 — again the most recent available data, government data.

And so we begin:

1. Women and veterans have impact

I find the best way to know where you're going, is to first know where you are. Many of

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SBE is a certified DBE - CA UCP Firm #5988

CALIFORNIA SUB-BID REQUEST ADS

General Construction Company,
a Kiewit Company,
 requests quotes from subcontractors and suppliers including Small and Very Small Business Enterprises (SBE/VSBE) certified in The Network Bid System, for the following project:

**PORT OF LONG BEACH HARBOR DEPARTMENT
 SPECIFICATION HD-S2425
 BERTH B84-B87 TESORO FACILITY IMPROVEMENTS
 BID DATE:
 MARCH 19, 2013 PRIOR TO 10:00AM**

We are accepting quotes for the following services/supplies: Demolition, Reinforcing Steel, Misc. Metal Fabrication, Pre-Cast Concrete, Trucking, Tug Boat, Diving, Painting, Foam Filled Fenders, and others.



General Construction Company
 33455 6th Ave South, Federal Way, WA 98003
 Phone: (253) 943-4200 • Fax: (253) 943-4021
 Contact: **Dennis Ahl** (253) 943-4200 or
Todd Wille (253) 943-4200

Subcontractors and suppliers can access plans and specifications via the following: Port of Long Beach, 4th Floor, Plans and Specifications, 925 Harbor Plaza, Long Beach, CA 90802. Ph: (562) 590-4146. Plans may be also viewed at our offices located at 33455 6th Ave South, Federal Way, WA 98003

Inquires Contact: Dennis Ahl (253) 943-4200 or Todd Wille (253) 943-4200

In order to assist certified SBE/VSBE Contractors and Suppliers, we will divide scopes of work into economically feasible units, and will assist firms by providing information regarding delivery schedules, bonding, lines of credit, insurance and equipment in order to maximize participation.

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REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Ruth Asawa – San Francisco School of the Arts
 Track Improvements
 San Francisco Unified School District
 SFUSD Project No.: 101
 BID DATE: March 19, 2013 @ 11:00 AM**

We are soliciting quotes for (including but not limited to): Survey, Concrete, Trucking, Electrical, Fencing and Construction Materials.

O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: **Mike Crowley**
 An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE participation. Plans & Specs are available for viewing at our office.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Contra Costa County Public Works Dept. • 255 Glacier Drive, Martinez, CA
**Project: Marsh Creek Road Shoulder Widening
 Project No.: 0662-6R4089-13
 Working Days: 40 • Engineer's Est.: \$897,700
 BID DATE: March 26, 2013 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Quality Control Plan, Temp Fence, WPCP, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Cold Plane AC, Clearing & Grubbing, Imported Borrow, Erosion Control, Roadside Signs, Fencing, Striping & Marking and Construction Materials

O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: **Greg Souder**
 An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE participation. Plans & Specs are available for viewing at our office or at the Contra Costa County Public Works Dept. 255 Glacier Dr., Martinez, CA (925) 313-2000, and are available online at www.cccounty.us/pwprojects.

REQUESTING SUB-QUOTES FROM QUALIFIED DBE SUBCONTRACTORS/SUPPLIERS FOR:

**Eastridge Transit Center & Bus Improvements
 Contract No.: C811 (12093)
 Federal Grant No. CA-95X149
 Owner: Santa Clara VTA
 Engineers' Estimate: \$15,000,000.
 BID DATE: March 14, 2013 at 2 PM**

Items of work include but are not limited to: Traffic Control, Survey, Clear & Grub, Striping, Electrical, Erosion Control, Minor Concrete, Fence, Landscape, MBGR, Underground and Trucking.

Granite Rock Company dba Pavex Construction Division 'Pavex' is signatory to Operating Engineers, Laborers, Teamsters, and Cement Masons unions. 100% payment and performance bonds in the amount of the subcontractors bid will be required from a qualified surety company. Bonding assistance is available. Pavex will pay bond premium up to 1.5%. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors are encouraged to contact Pavex Estimating for insurance requirements, or if any other assistance is needed. Subcontractors will be required to enter into our standard contract. Pavex intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company dba Pavex Construction Division is an equal opportunity employer.

Granite Rock Company DBA Pavex Construction Division
 120 Granite Rock Way, San Jose, CA 95136
 Phone (408) 574-1400 • Fax (408) 365-9548
 Contact: **Paul Brizzolara** • Email: pbrizzolara@graniterock.com
 We Are An Equal Opportunity Employer

REQUEST FOR SUB-ESTIMATES FROM SMALL BUSINESS ENTERPRISES (SBEs) SUBCONTRACTORS, MATERIAL CONTRACTORS, AND SUPPLIERS

**OWNER: EXPOSITION METRO LINE CONSTRUCTION AUTHORITY
 PROJECT: EXPOSITION PHASE 2 OPERATIONS AND MAINTENANCE FACILITY
 REQUEST FOR PROPOSAL # XP8902-016
 PROJECT LOCATION: SANTA MONICA, CA
 SUBCONTRACTOR BIDS DUE:
 THURSDAY MARCH 28, 2013 @ 2:00 PM PST**

Kiewit Building Group Inc. (KBG), a subsidiary of Kiewit Corporation (Kiewit), is bidding as a prime contractor for the construction of the project listed above and is seeking sub-estimates from small business enterprises (SBEs) and all other business enterprises.

All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors will be expected to provide bonding for 100% of their contract value. The subcontractor must be able to accept all terms and conditions of the project under the subcontract.

Kiewit is requesting estimates from interested subcontractors, material suppliers, professional services, and equipment suppliers. Please visit the Expo website for more information at: <http://www.builddexpo.org/industry-review-of-the-phase-2-operations-and-maintenance-facility>

Kiewit intends to conduct itself in good faith with all small business enterprises (SBEs) and other enterprises regarding participation on the project. All SBEs must be certified at the time of bid as a SBE by one or more of the following:

- California Department of General Services (DGS) – Procurement Divisions (PD) – Office of Small Business and Disabled Veterans Business Enterprise Services (OSDS) certified Small Business or Micro Business, or
- Los Angeles County Metropolitan Transportation Authority (Metro) certified Small Businesses; or
- California Unified Certification Program (CUCP) certifying agency

To obtain more information about this bid or for assistance with the requirements of the proposal, project scheduling, insurance, bonding, lines of credit, equipment, supplies, and/or technical assistance, please contact Kiewit.



KIEWIT ATTN: EXPO 2 O&M FACILITY
 10704 SHOEMAKER AVE. • SANTA FE SPRINGS, CA 90670
 (562) 946-1816 • (562) 946-3823 FAX
 EQUAL OPPORTUNITY EMPLOYER
 CONTRACTOR #876881

Requesting sub-bids from qualified MBE/WBE/OBE Subcontractors and Suppliers

J.F. Shea Construction, Inc. is bidding this project and solicits your participation in preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: READY-MIX CONCRETE, REINFORCING STEEL

**Silver Lake - Phase 1 Headworks East Reservoir - Inlet Vault and Overflow Outlet Structure
 Construction Package, RFP #11
 Location: Los Angeles, CA
 Owner: Los Angeles Department of Water and Power
 Estimated Cost: \$800,000 - \$1,200,000
 Bid Date: March 21, 2013 @ 2:00 P.M.**

J.F. Shea Construction, Inc.
 (An Equal Opportunity Employer)
 667 Brea Canyon Road, Suite 30 • Walnut, CA 91788-0489
 Phone: 909-595-4397 • Fax: 909-444-4268
 Contact: **Lori Olivas**

Please Contact our office for information regarding obtaining plans and specifications.

Bidders are required to read and understand owner's requirements including warranty requirements. Bidder's or manufacturer's standard warranties will not be accepted unless they comply fully with owner's requirements.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/OBE firms and intends to utilize the lowest responsive bidder.

CALIFORNIA SUB-BID REQUEST ADS



Third Street Light Rail Program
Phase 2 – Central Subway Stations, Surface, Track and Systems
Client: San Francisco MTA
Contract No.: 1300
SBE/DBE/LBE Goal: 20%
Bid Date: March 19, 2013 – 2:00PM

Skanska-Shimmick-Stacy and Witbeck a Joint Venture is interested in soliciting in Good Faith all sub-contractors as well as certified SBE, LBE and DBE companies for this project. Plans are ONLY available from the Owner. This contract is federally protected per Security Sensitive Information 49 CFR parts 15 and 1520 and the bid documents will ONLY be provided to qualified subcontractors/vendors from the SFMTA.

Go to <http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=6021> to obtain a copy of the bid documents. You are required to (1) to certify that they are either qualified to bid on the contract or are qualified subcontractor and/or supplier; and (2) to sign a confidentiality agreement that will restrict the access, use and final disposition of the drawings and specifications. All bid documents and addenda will be made available through this website.

Quotes requested for supplies and services include, but are not limited to the following:

Subcontracting: AC Grinding/Cold Planing, AC Paving, Acoustical Finishes, Building Protection, Cathodic Protection, Ceramic Tiling, CIDH, Concrete Paving, Concrete Pumping, Dewatering, Dry Utility Installation, Electrical, Exterior Insulation, Fire Protection/Suppression/Sprinklers, Fireproofing/Firestopping, Glazing, Hazardous Material Abatement, Hot Tapping, HVAC/HVAC Instrumentation, Landscaping, Masonry, Masonry – Facing, Membrane Roofing, Metal Roofing, Minor Concrete, Nelson Studs, Plaster/Drywall/ Gypsum, Plumbing, Potholing, Railroad Track Work, Rebar Placement, Resilient/Linoleum Flooring/Carpeting, SEM Anchor Drilling, SEM Drilling and Grouting, Sewer Pipe Slip-Lining, Sheet Pile Driving, Shotcrete, Signage (Interior/Exterior), Specialty Signage, Steel Erection, Striping, Structural Demolition, Structural Steel Erection, SWPPP, Temporary Fencing, Terrazo, Traffic Control, Vapor Control, Video - Sewer Pipe, Wall Covering/Painting, Waterproofing, Wet Utility Installation Vendors: Acoustical Ceilings / Metal Ceilings, Aggregate / Rock / Sand Bedding, Asphalt Concrete, Baker Tank Rental, Coiling Doors, Elevators, Entrances and Storefronts, Escalators, Expansion Joints, K-Rail, Lockers, Metal Doors, Millwork, Misc Steel Fabrication, Partitions, PCMS Signs, Pipe Suppliers, Plumbing Fixtures, Precast architectural suppliers, Precast Utility Structures, Ready-Mix Concrete, Scaffolding, Shotcrete supplier, SIP Forms, Steel Decking, Steel sheet piles, Structural Steel, Temp Elevator Rental, Traffic Control Supplies, Water Filled Barriers.

Services: Geotechnical Monitoring, Janitorial, Office/Yard Rentals, Parking, QC/QA Testing, Sanitation, Security, Sound Monitoring, Staffing, Survey, Sweeping, Vibration Monitoring

Trucking: Flatbed Trucking, On-site Hauling, Material off haul

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC); or higher limits required by contract. Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. SSSWJV will also review breaking out scope packages and adjusting schedules to help permit maximum participation. Please follow five (5) day Bid Items Breakdown per Contract Specification; Proposals and Contract Forms, Schedule of Bid Prices, pdf pages 201-218 of 5,215.

For information about the project, please contact,

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360 Fax: (951) 788-2449

Nancy Nguyen - Email: Nancy.Nguyen@Skanska.com

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Construction of the Exposition LRT Phase 2 Operations and Maintenance Facility
PHASE 2 MAINTENANCE & OPERATIONS FACILITY
Contract No.: XP8902-016
Location: Los Angeles, CA • SBE/DBE Goal: 17%
Bid Date: 3/22/2103– 11:00 AM

Skanska / Stacy & Witbeck / Rados JV (SSWRJV) is interested in soliciting in Good Faith with all sub-contractors as well as certified SBE/DBE companies for this project. All interested subcontractors, please indicate all lower tier participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at the Expo Website:

<http://www.buildexpo.org/industry-review-of-the-phase-2-operations-and-maintenance-facility/>

Quotes requested from subcontractors, suppliers and service providers include but are not limited to: Civil & Site Work Construction: Biological Monitor, Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Flashing Area Sign, Type III Barricade, Railroad Materials, Railroad Track, Fencing, Erosion Control, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Roadside Signs, Abandon Culvert, Remove Concrete (Structure), Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation, Structure Excavation, Structure Excavation, Structure Backfill, Sand Backfill, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Class 2 Aggregate Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Seal Pavement Joining, Furnish & Drive Steel Pile, CIDH Concrete Piling, Ballast, Minor Concrete, Sound wall Barrier, PTFE Bearing, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel, Install Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Plastic Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Precast Concrete Pipe, Rock Slope Protection, Slope Paving, Minor Concrete, Miscellaneous Metal, Miscellaneous Iron and Steel, Wrought Iron Fence, Chain Link Fence, Survey Monument, Chain Link Railing, Pipe Handrail, Tubular Handrail, Concrete Barrier, Cable Railing, Crash Cushion, Concrete Barrier, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Signal & Lighting, Lighting & Sign Illumination, Interconnection Conduit & Cable, Fiber Optic Conduit, Electric Service (Irrigation, Traffic Monitoring Station)

Building Construction: Closed Circuit TV System, Precast Arch. Concrete, Masonry, Structural Steel, Metal Decking, Misc & Ornamental Metals, Rough Carpentry, Millwork, GFRP, Waterproofing, Insulation, Roofing, Sheet Metal, Caulking & Sealants, Doors and Hardware, Access Doors, Coiling Doors, Glazing, Drywall & Metal Framing, Tile Work, Acoustical Ceilings, Flooring, Access Flooring, Acoustical Wall Panels, Painting & Anti Graffiti, Visual Display Wall Coverings, Wire Mesh Partitions, Fire Extinguishers & Cabinets, Lockers, Building Signage, Railroad Signage, Toilet & Accessories & Partitions, Storage Equipment, Flagpoles, Bird Deterrents, Major Shop Equipment, Vehicle Wash Equipment, Appliances, Window Treatments, Entrance Mats, Prefabricated Buildings, Elevators, Vehicle Lifts, Fire Protection, Plumbing, HVAC, Hoist & Crane

Subcontracting Requirements: SSWRJV's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. SSWRJV is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska / Stacy & Witbeck / Rados JV is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360 • Fax: (951) 788-2449 • Contact: Ken Epps • Email: Ken.Epps@skanska.com



I-805 North Improvement
Design Build Project
Caltrans Contract No: 11-2T2004

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

Bid Packages available are: Construction Survey, Rebar, Structure Concrete, CIDH, Electrical, and Drainage Pipe

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-684-5360. UDBE and Non-UDBE subs are encourage to participate.

Skanska is an Equal Opportunity Employer



Santa Clara Valley
Transportation Authority
Design-Build Contract DB1102F
Silicon Valley Berryessa Extension Project C700

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

Visit www.sbeinc.com to download a PDF version of the latest **SBE Newspaper** and **SBE Newsletter**

CALIFORNIA SUB-BID REQUEST ADS

Sukut Construction, Inc.

Is requesting sub-bids from qualified DBE/MBE/WBE/DVBE Subcontractors, Suppliers, Manufacturers, & Truckers for the following (but not limited to) work:

SWPPP- BMP Installation & Maintenance, Temporary Power, Construction Trailer, Fencing, Q.C. & Testing, Traffic Control, Storm Drain, Minor Concrete Structures, AC Paving, Masonry, Landscaping & Irrigation, Trucking

San Diego Gas & Electric

Mira Sorrento Substation Site Development Project

San Diego, California

BID DATE March 27, 2013 @ 12:00 p.m.

Sub & Vendor Bids Due Prior



Sukut Construction, Inc.

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: **Eric Mauldin**

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: emauldin@sukut.com

Plans and Specifications are available for viewing at our office – please call for an appointment. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, Inc. An Equal Opportunity Employer

ARCADIS U.S., Inc. is requesting DBE subcontractor's proposals for the Request for Qualifications to Caltrans District 7 (Los Angeles County & Ventura Counties) Construction Claims Analysis Services (Contract #07A3403)

ARCADIS is seeking participation by highly qualified DBE certified firms with previous experience providing services for Construction Claims Schedule Analysis and Contract Claims projects. Previous experience working with Caltrans and a strong understanding of the local environment and local laws, ordinances, regulations, policies, and permitting is preferred. ARCADIS has identified the following positions made available to DBE firms:

• **Construction Claims Engineers:** (Minimum 5 years of Construction Claims experience for transportation projects & 4-Year degree from an ABET accredited college in the field of highway/transportation)

ARCADIS intends to conduct itself in "good faith" with DBE firms regarding participation with this contract. The RFQ is available through the Caltrans Procurement Website, BidSync, or with RJ Hagel (rj.hagel@arcadis-us.com), phone (714) 508-2611 or fax (714) 730-9345.

ARCADIS can provide information on plans, specifications and requirements for this procurement. Assistance in obtaining bonds, lines of credit, insurance and/or technical assistance is available.

If your firm is interested in submitting your qualifications, please submit your letter of interest, statement of qualifications, and the services/positions for which you wish to be considered for, to RJ Hagel on or before March 21, 2013. Late submittals will not be accepted. Qualifications can be submitted by mail, fax, or email (email preferred).

ARCADIS-US, Inc

Attn: RJ Hagel, Marketing & Proposal Specialist

320 Commerce, Suite 200 • Irvine, CA 92602

Email: rj.hagel@arcadis-us.com

Phone: (714) 508-2611 • Fax: (714) 730-9345

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for

City of El Cerrito - Central Avenue & Liberty Street Streetscape

Project No. C-3063-A

Location: El Cerrito, CA

Bid Date: March 14, 2013 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors for the referenced project in the following trades: trucking; clearing & grubbing; demolition; asphalt grinding; minor concrete; underground utilities; striping; signs electrical; site furnishings; landscape & irrigation; asphalt concrete; and slurry seal.

McGuire and Hester will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: 510-632-7676 • Fax: 510-562-5209

Contact: **Kevin Exberger**

An Equal Opportunity Employer

Requests for Richmond Business Enterprises, (RBE) Richmond Business Enterprise or RBE shall mean any business located within the incorporated areas of the City of Richmond, and includes Richmond businesses, Richmond small businesses, and Richmond nonprofit businesses. and all other Business Enterprise Subcontractor and/or Supplier Quotes:

Owner: City of Richmond

**Project Name: Bradley A. Moody Memorial Underpass Project
Richmond, California**

Bid Date: March 25, 2013 @ 2:00 P.M.

Subcontractor and Supplier Quotes are due

NO LATER THAN March 21, 2013 at 5 PM.

Request sub quotes for (but not limited to): Clearing and Grubbing, Dewatering Systems, Surface Removals, Utility Removals, Temporary Hydraulic Mulch, Hot Mix Asphalt (Type A), Jointed Plain Concrete Pavement, Lime, Lime Stabilized Soil, Concrete Curb And Gutter, Concrete Path, Concrete Barrier, Landscape Wall, Bio-Retention Basin, Signing And Striping, Construction Area Signs, Traffic Signal Modification, Pump Station Electrical System, Lighting, Trees, Planting, Lawn, Soil Preparation And Amendment, Irrigation, Mulch, Irrigation Controller, Irrigation Backflow and Enclosure, Chain Link Fence and Gate, Median Maintenance Band Pavers, Column At Pedestrian Sidewalk, Landscape Maintenance, Deep Soil Mix Walls (DSM), Permanent and Temporary Tieback Anchors, Headed Stud Welding, Anti-Graffiti Coating, Bar Reinforcing Steel, Waterproofing and Cover, Waterproofing (Retaining Wall), Structural Steel (Bridge), Bridge Decorative Railing, Sidewalk Railing, Cable Railing (DSM Guardrail), Bridge Decorative Tower, Pump Station Generator Building, Street Portal, Granite Work, Site Furnishings, Trucking, Traffic Control, Concrete Pumping.

Hard Copies of Bid Documents including the project plans can be purchased at the BPXpress, 4903 Central Avenue, Richmond, CA 94804. Plans may also be ordered via their website at www.blueprintexpress.com/richmond, however please note this option is provided as a courtesy to prospective bidders and is not to be construed as an official source of information regarding the project. Or you may order by faxing your request to (510) 559-8398, or call (510) 559-8299 for details. Bid Documents can also be accessed via the City's Bids Online system. Electronic versions of the plans, specifications and Information Handout are available at no cost via download from the City of Richmond Website. Any addenda will be issued via this website. This website is the sole official source of information for bidders for this project, as such, prospective bidders are recommended to register with and monitor this website for project information.

All general inquiries should be directed to Mark Davidson at (707) 439-7381. You can view the plans in our office during regular business hours. Please call to make an appointment. 100% performance and payment bonds are required for this project.



Kiewit

KIEWIT INFRASTRUCTURE WEST CO.

Lic. #433176

Attn: **Mark Davidson**

Email: mark.davidson@kiewit.com

4650 Business Center Drive • Fairfield, CA 94534 Phone: (707) 439-7300 • Fax: (707) 439-7301

An Equal Opportunity Employer

REQUEST FOR BID

Proven Comsa, A Joint Venture is requesting quotations from all qualified Small Business Enterprises (SBE's) and Local Business Enterprises (LBE's) for the following project:

Design and Construction of Civil,

Structures and Architectural Improvements – Contract Package 4 (CP4)

Sonoma-Marin Area Rail Transit District (SMART)

Project No. CV-DB-12-001

Engineer Estimate:

\$60,000,000 - \$80,000,000

Bids: Friday, March 22nd, 2013 at 5:00 pm

City/Location: Marin and Sonoma Counties

Scope of Work: The Contract Work generally consists of furnishing all management, coordination, professional services, quality control, labor, equipment, materials and other services necessary to perform the design and construction of civil, track, structures improvements and related elements of work for SMART.

Requesting Sub-quotes for (including but not limited to): Surveyor, SWPPP, Quality Control & Material Testing, Biologist/Arborist, Traffic Control, Erosion Control, Underground Utilities, CIDH Piling, Fencing, Signage, Site Furnishing, Minor Concrete-Civil & Site Work, Reinforcing Steel, Structural Steel, Flooring, Carpenters, Paint/Waterproof/Anti-Graffiti Coating, Roofing, Plumbing, Mechanical, Specialty Mechanical (Bascule Bridge), Electrical, Specialty Electrical (Rail Signaling, Station Platforms, Bascule Bridge), Landscape/Irrigation, and Trucking.

Material Suppliers: Piping, Crushed Rock, Asphalt Concrete, Concrete, Miscellaneous Metal, Ballast, Rail and Electrical Material Supplies.

Proven Comsa JV is willing to breakout any portion of work to encourage SBE and LBE participation. Contact us for a specific list of items.

Bid documents can be viewed at our offices or by contacting us for a link to access the plans and specifications. Hard copy plans and specs may be purchased at Draftech Blueprinting, Inc.: 1544 Terrace Way, Santa Rosa, CA 95404; Phone (707) 578-9442, <http://www.draftechblueprinting.com>

Contact either office for any questions, including bonding, lines of credit, insurance, obtaining necessary equipment, supplies, materials and/or technical assistance. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

PROVEN COMSA JV

712 Sansome Street
San Francisco, CA 94111-1704
Phone: 415-421-9500
Fax: 415-421-9600

315 Montgomery Street, 9th Floor
San Francisco, CA 94104
Phone: 415-829-4260
Fax: 1-866-824-3895

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CALIFORNIA
SBDC
Orange County

Small Business Development Center

SBA Announces Revisions to Surety Bond Guarantee Program

More small businesses will have access to larger contracts.

U. S. Small Business Administration (SBA) recently announced a major revision to their Surety Bond Guarantee (SBG) Program. The new provision more than triples the eligible contract amount from \$2 million to \$6.5 million for both public and private contracts. These new higher limits will help small business construction and service providers to have greater access to larger contracts.

“These new contact ceilings are one more way we can help small businesses, particularly in the construction and service sectors, compete for and win critical contracting opportunities that help them grow their businesses and create jobs,” SBA Administrator Karen Mills said. “Additionally, these changes, which are enthusiastically supported across the surety industry and small business community, will help spur economic growth and recovery in areas that have been hard hit by disasters, bringing jobs and economic

activity to regions at a time when it is needed most.”

The revisions are a result of the Fiscal 2013 National Defense Authorizations Act and are expected to increase surety bond agents and brokers and their surety companies to increase participation in the SBG Program.

In addition, the changes increases the government contract value up to \$10 million that SBA can guarantee if a contracting officer of a federal agency certifies that the guarantee is necessary for the small business to obtain bonding and if it is in the best interest of the government.

SBA partners with the surety industry to help small businesses that are not able to obtain bonding in the commercial marketplace. Under the partnership, SBA provides a guarantee to the participating surety company of between 70 to 90 percent of the bond amount if the contractor was to default or fails to perform.

Source: Orange County Small Business Development Center

SBA Announces Revisions to Surety Bond Guarantee Program

More opportunities for Women-Owned Small Businesses expected.

Women-owned small businesses will have greater access to federal contracting opportunities as a result of changes included in the National Defense Authorization Act of 2013 (NDAA). The changes are specific to the U. S. Small Business Administration's (SBA) Woman-Owned Small Business Federal Contracting Program. The legislation was signed by President Obama on January 3, 2013.

NDAA removes “the set-aside caps” that have been in place since the program was launched two years ago. Prior to the enactment of this law, the contracts for women-owned and economically disadvantaged women-owned small businesses could not exceed \$6.5 million for manufacturing contracts and \$4 million for all other contracts.

In addition, the new law requires SBA to conduct another study to identify and report industries that are underrepresented by women-owned small businesses. As a result, it is expected that more eligible women-owned small businesses may be able to participate in SBA's Women's Federal Contract Program.

To learn more about the program and determine if you qualify, visit www.sba.gov/wosb.

Source: Orange County Small Business Development Center



Confused About Bonding?

Here is a quick overview of bonding.

Bonding a contract has been a requirement for most construction related government contracts. However, more and more service contracts and occasionally supply contracts are requiring surety bonds for both public and private projects. Also more prime contractors are requiring their sub-contractors to bond, as well.

Exactly what is a “surety bond?”

It is a three-party arrangement between the surety, the owner of the project, and the contractor. The surety guarantees that the contractor will complete the project in accordance with the contract documents issued by the owner. Surety companies are usually subsidiaries of insurance companies, but unlike traditional insurance which compensate for unforeseen events or losses, surety is designed to prevent a loss.

Typically there are three types of bonds required for public and some private contracts. There are:

1) Bid Bond - Ensures that the bidder has submitted the bid in good faith and will enter into the contract at the price quoted and is capable of providing the required performance and payment bonds.

2) Performance Bond - Ensures that the contractor will complete the contract per the terms and conditions cited in the contract. The bond protects the owner from financial loss should the contractor not satisfactorily meet the requirements of the contract.

3) Payment Bond - Ensures that all suppliers, subcontractors, and labor associated with the contract are paid.

Traditionally bonding can be difficult to obtain for a small business, especially when they are first starting to compete in the public and private sector. There is some hope, though. The U S Small Business Administration oversees a Surety Bond Guarantee Program that assists small businesses obtain bonding. (See the following article to learn more about recent



changes to the program.) Also, there are companies that have recognized the difficulties that small businesses have when trying to secure bonding and are creating programs that are based on experience and character rather than on financial profile.

The Orange County SBDC can help you through the bonding process to identify a program that is right for your business. In addition, we can assist you to access your financial resources to perform on a specific contract and if needed, assist you to secure working capital for that project. If you are an experienced business owner currently pursuing public and private contracts, call 714.564.5200 to learn more about our bonding and financing assistance.

Source: Orange County Small Business Development Center

Innovated Online Contracting System Launched

Limited Number of Low-Dollar Contracts Now Available Through Online Marketplace.

The U. S. Small Business Administration, in conjunction with the White House's Presidential Innovation Fellows, has launched a “beta” version of RFP-EZ. This new system is an online marketplace designed to streamline the government contracting process by making it easier for small businesses to find and bid on low-dollar contracts from federal agencies.

The new program allows the government to source low-cost, high-impact solutions from innovative tech companies. A limited number of contracts through RFP-EZ are now available at <http://rfpez.sba.gov>. If the program is successful, the pilot will be expanded to include more contracts for a broader group of innovative start-ups.

The streamlined process helps save significant amounts of time for all types of businesses, especially high-growth startups. A company can simply create a company profile on the site which will allow them to search and bid for contracts relevant to the business. The company can easily search for an opportunity, see a scope of work, and bid all within the RFP-EZ interface.

The Presidential Innovation Fellows program launched in August 2012. The program pairs top innovators from the private sector, non-profits, and academia with top innovators in government to collaborate on solutions that aim to deliver significant results. RFP-EZ is the



first of five high-impact projects aimed at supporting entrepreneurs, small businesses, and the economy, which significantly improving how the Federal Government serves the American people. The other Presidential Innovation Fellow projects include: MyGov, Open Data Initiatives, Blue Button for America, and the 20% Initiative. To learn more about the fellowship and the projects, visit www.whitehouse.gov/innovationfellows.

BusinessUSA is a Presidential initiative designed to make it easier for small businesses and entrepreneurs to access federal services and other resources. To learn more visit <http://business.usa.gov>.

RADIO VISIBILITY MEANS BUSINESS!

KCAA 1050-AM
5pm Mondays



Hosts of the Small Business Exchange (SBE) Talk Radio



Otis Jackson



Marcia Bent-Henry and Terrie Guerin



Jesus Vivanco

In addition to your print and online advertising, radio visibility offers:

- A new audience you may not reach otherwise—local, and interested in area resources
- An opportunity to showcase your company in the content of the business specific programming.
- A forum to display a take a leadership role in maximizing opportunities the industry offers—new projects, new contracts, new partnerships.

Program topics

Topics will include regulations, partnering, business tools, project details, certification and much more...

Spanish Language Segments

Consistent with the growing Latino population (43.9% in the **Inland Empire** according to the 2010 Census) the hour will be interspersed with Spanish language segments.

Elizabeth B. Echols - SBA Regional Administrator

Special Guest on SBE TALK RADIO - March 11, 2013



Elizabeth B. Echols
SBA Regional Administrator

Elizabeth Echols was sworn in as the Regional Administrator of the U.S. Small Business Administration (SBA) on August 2, 2010. Appointed by President Barack Obama, Ms. Echols oversees SBA's programs, services, and 120 employees throughout Region IX, which encompasses California, Nevada, Arizona, Hawaii, Guam and the U.S territories in the Pacific.

SBA plays a leading role helping small business owners and entrepreneurs secure financing, technical assistance, training, and federal contracts. As part of SBA's economic recovery efforts, Region IX has backed more than 11,000 Recovery Act loans worth nearly \$6 billion.

Ms. Echols has distinguished herself as a strong advocate for innovation, sustainability, economic development, and job creation. Most recently, Ms. Echols served as Director of the Northern California chapter of the U.S. Green Building Council, where she focused on developing public policy and forging alliances to support green jobs. She also served as a member of the Obama-Biden Transition Team co-leading the agency review process for the National Telecommunications and Information Administration. Previously, Ms. Echols served as Director of Policy at

Google, where she managed the development and implementation of global e-commerce and content policies for over 40 Google consumer and business products.

Ms. Echols is passionate about providing opportunities to the youth and underserved markets. She served as CEO of OpNet Community Ventures, a nationally recognized non-profit that prepared low-income young adults for good jobs in the technology industry and helped them start their own multi-media businesses.

During the Clinton Administration, Ms. Echols played a leading role at the White House and the Department of Commerce. She served as the White House's first Executive Director of the Electronic Commerce Working Group under Vice President Al Gore where she was at the forefront of developing and implementing the Administration's strategy on global Internet and e-commerce issues. She also served as Senior Advisor to Commerce Secretary Daley advising him on domestic and international Internet and telecommunications issues.

Ms. Echols has been recognized as a "Mover and Shaker" by Business Week, and received the Gold Medal Award, the highest honor presented by the U.S. Secretary of Commerce. She has been profiled in numerous publications, including The New York Times, Wired Magazine, The National Journal, and Working Women Magazine. Ms. Echols received her BA degree with honors in Economics and Political Science from Yale University. She earned her JD from Stanford Law School and served as an editor on the Stanford Law Review.

Source: U.S. Small Business Administration

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CALIFORNIA PUBLIC LEGAL NOTICES



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2108J
(ID No. FCE13049)**

**CONTRACT 33 TRAFFIC SIGNAL
MODIFICATIONS**

Sealed bids will be received at 1155 Market Street, 4th Flr, San Francisco, CA 94103 until **2:30 p.m. on April 17, 2013**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market St, 4th Flr, San Francisco, CA 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is traffic signal modifications, curb ramps, traffic routing and all related work at various intersection locations. The time allowed for completion is 330 consecutive calendar days. The Engineer's estimate is in excess of \$1,000,000. For more information, contact the Project Manager, Steven Lee at 415-558-5226.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **March 14, 2013, at 1:30 pm**, at 30 Van Ness Ave, 5th Flr.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

Class "A or C-10" license required to bid.

In accordance with San Francisco Administrative Code Chap. 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Executive Director/CEO of Municipal Transportation Agency recommends the contract for award, and the Municipal Transportation Agency Board of Directors then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

3/7/13
CNS-2452001#
SMALL BUSINESS EXCHANGE

**CALIFORNIA STATE UNIVERSITY
STANISLAUS**

**NOTICE INVITING BIDS
BID 09-157
PARKING LOT 2
RECONSTRUCTION PROJECT
CALIFORNIA STATE UNIVERSITY,
STANISLAUS**

Sealed proposals will be received by California State University, Stanislaus for the Parking Lot 2 Reconstruction project located at California State University, Stanislaus, Turlock California. In general, the work shall consist of furnishing all labor and materials for the demolition, removal and disposal of existing landscape materials, concrete and asphalt improvements, storm drainage pipeline and appurtenances, salvage of existing street light post fixtures, perform roadway excavation and subgrade preparation, furnish and install storm drain inlets as specified, furnish and construct concrete work, furnish and install asphalt pavement structural sections and seal coat, paint striping, electrical conduit, conductors, appurtenances, refurbished street lights, landscape irrigation system, landscaping, and all associated improvements as specified in the construction plans provided. The 339 space parking lot is estimated to have 102,600 square feet of parking lot paving and 34,000 square feet of road paving.

Bid Date: April 9, 2013
Bid Opening Time: 2 p.m.
Estimated Project Cost: \$818,000
Contractor License Requirement:
Contractor must have a A License

An optional Pre-bid conference is scheduled on March 19, 2013 at 10 a.m. in the South Dining Hall, building no. 12 on the campus map.

Plans and specifications may be purchased after March 8, 2013 by requesting them from ARC by going to www.e-ARC.com/ca/modesto then clicking on "Public Planroom" or by calling the ARC Modesto location at, (209) 524-2924 asking for the PlanWell Department. Plans and specifications cost approximately \$150.00 per set plus tax and shipping payable to ARC and are non-refundable.

The University requires Disabled Veteran Business Enterprise participation. The successful bidder shall achieve a minimum three (3) percent DVBE participation goal. The Trustees are also granting a 1% DVBE bid incentive for DVBE participation of 4%. Bidders shall contact the University's DVBE Program Advocate at 209-667-3243 or Debbie DaRosa at 209-667-3987.

All bidders must be prequalified with the Trustees prior to receiving a bid package, see Notice to Contractors in front of the specifications for further details.

The University requires a bid security in an amount equal to at least 10% of the total amount bid, including alternatives. The awarded contractor is required to provide payment and performance bonds equal to the full amount of the contract.

This project is a public works project and is subject to prevailing wage rate laws (see Contract General Conditions, Article 4.02-c).



**UNIVERSITY OF CALIFORNIA
SAN FRANCISCO**

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco, sealed bids for a lump sum contract are invited for the following Work:

**MEDICAL SCIENCES BUILDING (MSB)
3RD FLOOR S-334
PROCTOR FOUNDATION OFFICE
RENOVATION**

Project No.: M1662 / Contract No.: L00435

DESCRIPTION OF WORK:

The scope of work includes but is not limited to the following: Demolition of existing lab and office areas on MSB 3 including hazardous materials abatement. Installation of new walls (rated and non-rated), doors (rated and non-rated), new ceilings and floor finishes. Modifications to existing electrical, data, mechanical and plumbing systems including Fire Alarm and Fire Sprinkler Systems.

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions To Bidders. Bidders must submit qualification documents as an attachment to the Bid Form.

PROCEDURES:

Bidding Documents will be available at **10:00 AM, March 7, 2013** and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM)
1855 Folsom Street, Room 135
San Francisco, CA 94103

Contact Persons: Ben La (415) 476-5030
(9:00 AM – 5:00 PM)

Customer Service Line (415) 514-2054 (before & after working hours)

Fax No. (415) 476-8278

Log into <http://www.cpfm.ucsf.edu/contracts/index.htm>

Click on the UCSF Documents, Media & Mail button

Bidders must attend a **mandatory** pre-bid conference at **9AM, March 14, 2013**. For details, see <http://www.cpfm.ucsf.edu/contracts/index.htm> (Use the same website above to view complete Advertisement for Bids - Project Bidding Information).

Bids will be received and opened only at Campus Life, Facilities & Administrative Service Minnesota Street Finance Service Center, University of California, San Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Phone: (415) 476-5343. Bid Deadline: Sealed bids must be received on or before 3:00 PM, March 28, 2013.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

LICENSE CLASSIFICATION:
General Building Contractors
LICENSE CODE: B

Estimated construction cost: **\$400,000 - \$500,000**

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA
University of California, San Francisco
March, 2013



calottery

**CALIFORNIA
LOTTERY**

Request for Proposal #0616

**Scratchers® Products
and Related Services**

The California Lottery (Lottery) is releasing Request for Proposal (RFP) #0616 to invite bid responses from qualified Bidders to enter into a Primary and one or more Secondary contracts to produce instant tickets (Scratchers®) products and associated services, as well as other products identified in the RFP, with the objective of maximizing net revenue from Lottery sales for the benefit of publication. This solicitation is open to all Bidders who, at the time of bid submission, meet the minimum Bidder qualifications outlined in the RFP.

To view the RFP document and see all of the specifications the RFP will available to download exclusively on the Lottery website at www.calottery.com under "Vendors." The Lottery will not distribute paper copies of the RFP.

Working From Home

Continued from page 2

Part of the results from a 2012 Citrix survey of what office workers do while they "work" from home arguably support Yahoo's decision. 43 percent of workers said they've watched TV or a movie while teleworking, 35 percent have done household chores, and 28 percent copped to cooking dinner while "working." So even though working for an Internet company doesn't require physical proximity like a manufacturing or construction job would, being in an office certainly does prevent workers from doing their laundry while on the clock.

"People still face cultural resistance from their managers and teams, or find themselves as a second-tier citizen versus those in headquarters. The same often happens in "remote offices," Mullenweg blogged. The Citrix survey showed half of workers say their boss disapproves of remote working, and only 35 percent say it's tolerated.

Which side will win out in the debate over where to work? For Internet companies not called Yahoo, the so-called future may already be here. Besides Automattic, the code repository service GitHub and Web apps company 37Signals have fully embraced location agnosticism. And big companies, like Amazon, include remote leaders. Its top engineer lives on a boat that's often sailing to Hawaii.

"The center of gravity for an organization should be as close to what they make as possible," Mullenweg said. "If you make cars, you need people in the factory. If you breed horses, be in the stable. If you make the Internet, live on the Internet, and use all the freedom and power it gives you."

Source: TECHNOLOGY NEWS FROM NPR

CALIFORNIA PUBLIC LEGAL NOTICES



UCLA

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

SMUMC-MNP AIR HANDLING UNIT REPLACEMENT Project Number 945885.01

DESCRIPTION OF WORK: Replacement of Air Handling Unit (AHU) 6 located on the roof of the Merle Norman Pavilion (MNP). The existing AHU services the 3rd floor operating room suite and will be replaced by a new energy management system (EMS) AHU that matches the current hospital EMS and humidifier system. Work shall include the procurement and installation of a new AHU and back up AHU. The backup AHU shall allow the operating room suite to remain operational during replacement of existing AHU 6. Additional scope shall include the Nonstructural Performance Category (NPC) 3 seismic upgrading of the entire operating room suite. Trade work shall include demolition, concrete, structural/met-

al/anchoring, roofing, waterproofing, plumbing, electrical, HVAC, drywall, painting and controls. Contractor shall adhere to strict infection control criteria and all OSHPD inspection criteria.

The estimated construction cost is \$2,000,000.00.

BIDDING DOCUMENTS:

1. Bidding Documents will be available beginning on March 1, 2013 and will be issued at:

ARC
2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501
Website: <http://socal.fordgraphics.com>

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

BID DEADLINE: Bids will be received only at the following location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365

Los Angeles, California 90095-1365
310-825-7015

and must be received at or before:
2:00 p.m., April 3, 2013

MANDATORY PRE-BID CONFERENCE & JOB WALK: A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on March 8, 2013 beginning promptly at 10:00 a.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before 10:00 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact Mike Chen at 310-825-1240.

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)

LICENSE REQUIREMENTS: The successful Bidder will be required to have the following

California current and active contractor's license at the time of submission of the Bid:

B License (General Building)

PREQUALIFICATION: To be allowed to submit a bid, Bidders must have the minimum experience set forth in the Prequalification Questionnaire contained in the Bidding Documents and posted on the website listed below. Bidders must submit to the above-listed location a completed Prequalification Questionnaire in a sealed envelope no later than:

3:00 p.m., March 15, 2013

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at: <http://www.capital.ucla.edu>)



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2013-BT-2, San Rafael Transit Center Connectivity Signage**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District on **Tuesday, April 9, 2013, by 2:00 p.m., PST**, at which time bids will be publicly opened and read.

This Public Works Project consists of, in general, installation of new transit and wayfinding signs at the existing San Rafael Transit Center facility located in San Rafael, CA. The work includes removal and disposal of existing overhead transit and wayfinding signs; fabrication and installation of new overhead

transit and wayfinding signs; fabrication and installation of steel mounting systems for new overhead signs; fabrication and installation of a new pole-mounted bus route sign; minor electrical work to re-route existing light fixtures; removal and reinstallation of portions of bird control netting; removal and relocation of an existing bronze memorial plaque; and all other incidental work items as required to complete the Project titled *San Rafael Transit Center Connectivity Signage*, as shown on the Contract Plans and as specified in the Contract Documents.

A non-mandatory pre-bid conference will be held at the San Rafael District Conference Room, Administration Building, 1011 Andersen Drive, San Rafael, CA, on **Wednesday, March 20, 2013, at 10:00 a.m., PST**.

This is a Public Works contract. Bidders bidding as the prime contractor shall possess either a valid **State of California Class A General Engineering Contractor's License** or a **valid State of California Class B General Building Contractor's License** with minimum of three (3) projects' experience with public agencies in the past five (5) years at the time of Contract award. All subcontractors, if any, shall

be properly licensed by the State of California to perform specialized trades.

Bids must be accompanied by a deposit either in the form of cash, a certified or cashier's check, or Bidder's bond, as described in the Contract Documents, which shall be applied to damages sustained by District if the successful Bidder fails or refuses to enter into a Contract awarded to it.

The successful Bidder shall furnish a performance bond and a payment bond in amounts equal to one hundred percent (100%) of the total price of the Contract. Pursuant to Public Contract Code Section 22300, the successful Bidder may submit certain securities in lieu of the District withholding funds from progress payments (retention) during the Project.

In accordance with Section 1720 et seq. of the Labor Code, the general prevailing wage rates as established by the Director of the California Department of Industrial Relations will apply to this Contract. The prevailing wage rates established by the California Department of Industrial Relations can be viewed at the District's Engineering Office, and are available at <http://www.dir.ca.gov/DLSR/#PWD>.

The Bid Documents are available for download on the District's web site. To download the Bid Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Bus Transit Division and look for Contract No. 2013-BT-2.

To inspect and obtain Bid Documents, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, 94129-0601 by telephone at (415) 923-2223, or by e-mail at districtsecretary@goldengate.org, or by facsimile at (415) 923-2013. There is a non-refundable purchase price of fifty dollars (\$50) for hard copies of the Bid Documents. Full sized Contract Plans, not available for download, will be available for purchase upon request for an additional seventy-five dollars (\$75).

/s/ Janet S. Tarantino, Secretary of the District
Dated: March 7, 2013
3/7, 3/14/13
CNS-2452840#
SMALL BUSINESS EXCHANGE

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

LICENSE CLASSIFICATION:
General Building Contractor

LICENSE CODE: B

ESTIMATED CONSTRUCTION COST:
\$350,000

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, San Francisco
February, 2013

Visit www.sbeinc.com
to download a
PDF version of the
latest **SBE Newspaper**
and **SBE Newsletter**

UNIVERSITY OF CALIFORNIA SAN FRANCISCO

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco, sealed bids for a lump sum contract are invited for the following Work:

SCHOOL OF DENTISTRY - EMERGENCY GENERATOR-REBID

Project No.: **M0531** / Contract No.: **SL0263**

DESCRIPTION OF WORK:

Replace the existing natural gas generator with a new University furnished diesel powered generator set with sub base fuel tank. Re-route the existing temporary generator cables and engine start circuit from the generator room at the fourth floor to the main electrical room at the basement level to provide emergency/standby power during the construction period. Provide new emergency distribution EDP and new optional/standby power switchboard OS. Cut over existing air compressor panel to switchboard OS to provide standby power to equipment. Connect generator engine start/stop and common alarm status indication to fire alarm modules.

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions To Bidders. Bidders must submit qualification documents as an attachment to the Bid Form.

PROCEDURES:

Bidding Documents will be available at **10:00 AM, February 28, 2013** and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM)
1855 Folsom Street, Room 135
San Francisco, CA 94103

Contact Persons: Ben La (415) 476-5030
(9:00 AM – 5:00 PM
Customer Service Line (415) 514-2054 (before & after working hours) Fax No. (415) 476-8278
Log into <http://www.cpfm.ucsf.edu/contracts/index.htm> Click on the UCSF Documents, Media & Mail button

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on **March 6, 2013** beginning promptly at **10:00 AM**. Participants shall meet at **UCSF Campus – Parnassus Location, Medical Sciences Building, Cole Hall, 513 Parnassus Avenue, 1st Floor, San Francisco,**

CA 94143. Only bidders who participate in both the Conference and the Job Walk in their entirety will be allowed to bid on the Project as prime contractors. For further information, contact University's Project Manager **Patrick McGee** at **(415) 502-6058**.

Bids will be received and opened only at Minnesota St. Finance Service Center, University of California, San Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Phone: (415) 476-5343. Bid Deadline: Sealed bids must be received on or before **3:00 PM, March 20, 2013**.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

SAN FRANCISCO FICTITIOUS BUSINESS NAME

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0348839-00

Fictitious Business Name(s):
Barbary Coast Valet
 Address
681 Green Street, San Francisco, CA 94133
 Full Name of Registrant #1
Tom Gears
 Address of Registrant #1
19 Foerster Street, San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/1/2013**.

Signed: **Tom Gears**

This statement was filed with the County Clerk of San Francisco County on **2/6/2013**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
2/6/2013

2/14/13 + 2/21/13 + 2/28/13 + 3/7/13

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0349287-00

Fictitious Business Name(s):
Bolerium Books, Inc.
 Address
2141 Mission St., Suite 300, San Francisco, CA 94110
 Full Name of Registrant #1
Bolerium Books, Inc. (CA)
 Address of Registrant #1
2141 Mission St., Suite 300, San Francisco, CA 94110

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/25/2013**.

Signed: **Susan L. Englander**

This statement was filed with the County Clerk of San Francisco County on **2/26/13**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Elsa Campos**
Deputy County Clerk
2/26/2013

3/07/13 + 3/14/13 + 3/21/13 + 3/28/13

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0348743-00

Fictitious Business Name(s):
fornext
 Address
475 Warren Drive #11, San Francisco, CA 94131
 Full Name of Registrant #1
Keiichi Kaneko
 Address of Registrant #1
475 Warren Drive #11, San Francisco, CA 94131

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/6/2013**.

Signed: **Keiichi Kaneko**

This statement was filed with the County Clerk of San Francisco County on **2/6/2013**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**
Deputy County Clerk
2/6/2013

2/14/13 + 2/21/13 + 2/28/13 + 3/7/13

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0349025-00

Fictitious Business Name(s):
ODADA
 Address
201 Post Street, Ninth Floor, San Francisco, CA 94108
 Full Name of Registrant #1
David Todd Oldroyd, Inc. (CA)
 Address of Registrant #1
201 Post Street, Ninth Floor, San Francisco, CA 94108

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **David Todd Oldroyd**

This statement was filed with the County Clerk of San Francisco County on **2/14/2013**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**
Deputy County Clerk
2/14/2013

2/21/13 + 2/28/13 + 3/7/13 + 3/14/13

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0348743-00

Fictitious Business Name(s):
1) Strategic Army Training (START) LLC
2) START Fitness
 Address
1625 Bush Street #4, San Francisco, CA 94109
 Full Name of Registrant #1
Startegic Army Training (START) LLC (California)
 Address of Registrant #1
1625 Bush Street #4, San Francisco, CA 94109

This business is conducted by **A Limited Liability**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/1/2001**.

Signed: **Stephanie Weichert**

This statement was filed with the County Clerk of San Francisco County on **2/1/2003**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Elsa Campos**
Deputy County Clerk
2/1/2013

2/14/13 + 2/21/13 + 2/28/13 + 3/7/13

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0349287-00

Fictitious Business Name(s):
Global Chinese Law and Business Services
 Address
751 Clay Street, San Francisco, CA 94108
 Full Name of Registrant #1
Guoping Zhou
 Address of Registrant #1
236 Cotter Street, San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/6/2013**.

Signed: **Guoping Zhou**

This statement was filed with the County Clerk of San Francisco County on **3/6/2013**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**
Deputy County Clerk
3/6/2013

3/07/13 + 3/14/13 + 3/21/13 + 3/28/13

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
 CHANGE OF NAME
CASE NO. CNC 13-549329

PETITIONER OR ATTORNEY
Leslie Dang
2579 44th Ave., San Francisco, CA 94116

TO ALL INTERESTED PERSONS:

1. Petitioner **Leslie Dang** for a decree changing names as follows:

Leslie Dang changed to **Lex L. Dang**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **May 7, 2013** Time: **9:00 AM** Dept.: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
 COUNTY OF SAN FRANCISCO**
**400 MCALLISTER STREET
 SAN FRANCISCO, CA 94102**

MEREDITH GRIER, Clerk
 DATED - March 5, 2013

3/07/13 + 3/14/13 + 3/21/13 + 3/28/13

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
 CHANGE OF NAME
CASE NO. CNC 12-549118

PETITIONER OR ATTORNEY
Victor Taruch
1185 Ingalls Street, San Francisco, CA 94124

TO ALL INTERESTED PERSONS:

1. Petitioner **Victor Taruch** for a decree changing names as follows:

Alexander Dovev Taruch changed to
Alexander Dovev Buenaventura Taruch

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **March 14, 2013** Time: **9:00 AM** Dept.: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
 COUNTY OF SAN FRANCISCO**
**400 MCALLISTER STREET
 SAN FRANCISCO, CA 94102**

WESLEY RAMIREZ, Clerk
 DATED - January 22, 2013

2/14/13 + 2/21/13 + 2/28/13 + 3/7/13

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BANKING \$ FINANCE

FDIC Issues List of Banks Examined for CRA Compliance

The Federal Deposit Insurance Corporation (FDIC) today issued its list of state nonmember banks recently evaluated for compliance with the Community Reinvestment Act (CRA). The list covers evaluation ratings that the FDIC assigned to institutions in November 2012. The CRA is a 1977 law intended to encourage insured banks and thrifts to meet local credit needs, including those of low- and moderate-income neighborhoods, consistent with safe and sound operations. As part of the Financial Institutions Reform, Recovery, and Enforcement Act of 1989 (FIRREA), Congress mandated the public disclosure of an evaluation and rating for each bank or thrift that undergoes a CRA examination on or after July 1, 1990.

A consolidated list of all state nonmember banks whose evaluations have been made publicly available since July 1, 1990, including the rating for each bank, can be obtained from the FDIC's Public Information Center, located at 3501 Fairfax Drive, Room E-1002, Arlington, VA 22226 (877-275-3342 or 703-562-2200), or via the Internet at www.fdic.gov.

A copy of an individual bank's CRA evaluation is available directly from the bank, which is required by law to make the material available upon request, or from the FDIC's Public Information Center.

Congress created the Federal Deposit Insurance Corporation in 1933 to restore public confidence in the nation's banking system. The FDIC insures deposits at the nation's 7,181 banks and savings associations, and it promotes the safety and soundness of these institutions by identifying, monitoring and addressing risks to which they are exposed. The FDIC receives no federal tax dollars — insured financial institutions fund its operations.

FDIC press releases and other information are available on the Internet at www.fdic.gov, by subscription electronically (go to www.fdic.gov/about/subscriptions/index.html) and may also be obtained through the FDIC's Public Information Center (877-275-3342 or 703-562-2200). PR-8-2013

FDIC Mission, Vision, and Values

Mission

The Federal Deposit Insurance Corporation (FDIC) is an independent agency created by the Congress to maintain stability and public confidence in the nation's financial system by: insuring deposits, examining and supervising financial institutions for safety and soundness and consumer protection, and managing receiverships.

Vision

The FDIC is a recognized leader in promoting sound public policies, addressing risks in the nation's financial system, and carrying out its insurance, supervisory, consumer protection, and receivership management responsibilities.

Values: Integrity; Competence; Teamwork; Effectiveness; Accountability; Fairness

Source: The Federal Deposit Insurance Corporation (FDIC)

San Francisco (AK, AZ, CA, GU, HI, ID, MT, NV, OR, UT, WA, WY)

Cert #	Bank Name	Street Address	City	ST	Zip	Rating
58390	Grandpoint Bank	1045 WEST KATELLA AVENUE, SUITE 100	ORANGE	CA	92867	S
20884	Bank of Guam	P.O. BOX BW	HAGATNA	GU	96932-0000	S
19006	Siuslaw Bank	P.O. BOX 280	FLORENCE	OR	97439-0000	O
2345	West Coast Bank	5335 SW MEADOWS ROAD, SUITE 201	LAKE OSWEGO	OR	97035-3149	S
23469	Islanders Bank	P.O. BOX 909	FRIDAY HARBOR	WA	98250-0000	S
29012	Heritage Bank	P.O. BOX 1578	OLYMPIA	WA	98507-0000	S

Dallas Region (AR, CO, LA, MS, NM, OK, TN, TX)

Cert #	Bank Name	Street Address	City	ST	Zip	Rating
34611	Community First Bank	P.O. BOX 1700	HARRISON	AR	72602-1700	S
1756	Central Bank	P.O. BOX 22037	LITTLE ROCK	AR	72221	S
11242	McGehee Bank	P.O. BOX 787	MCGEHEE	AR	71654-0000	S
29066	Del Norte Bank	P.O. BOX 450	DEL NORTE	CO	81132-0450	S
12722	Sicily Island State Bank	P.O. BOX 68	SICILY ISLAND	LA	71368-0000	S
11491	The Citizens Bank of Clovis	P.O. BOX 1629	CLOVIS	NM	88101-0000	S
9875	Bank of Cordell	808 NORTH GLENN ENGLISH	CORDELL	OK	73632-2002	S
4160	Regent Bank	P.O. BOX 432	NOWATA	OK	74048-0000	S

NOTE: Full list of banks can be viewed in this link

<http://www.fdic.gov/news/news/press/2013/pr13008.html>

The Death of Debts: Debt Consolidation Vs Debt Negotiation

As inflation and debt repayment become a common practice in most households, people are often losing their peace of mind as well as their life's savings. As people trundle along their life paths, they carry with them the burden of repaying their existent debt as quickly as they can.

While many manage to rid themselves of the inherent menace, others struggle, seeking different types of relief plans. The debt relief companies are ready to provide a plethora of options, in terms of debt consolidation as well as debt negotiation. Such companies usually set the options according to needs and priorities of customers. Now people are looking at these options with interest as many are not able to keep the promise of debt repayment to their creditors due to the ever changing market scenarios.

What is Debt Consolidation and Debt Negotiation?

- Debt Consolidation is a way of debt payment where the person owing debt, with the help of a Debt Relief Company comes to a settlement with his/her creditor.
- The creditor or collection agency reduces the rate of interest on debt and in addition also negotiates to reduce or eliminate the interest on late payments and hidden taxes.
- It also helps merge the borrower's bills into one single monthly payment making the repayment easier to manage. Thus, it becomes convenient to manage your monthly payments.
- Debt Negotiation, on the other hand, is another viable way to reduce the burden of your debt.
- The Company negotiates with the creditor to reduce your debt by a certain amount.

- This option is available when the person is not in a position to pay the bills even at a reduced interest rate.
- Once the dues are cleared, the person is legally out of debt.

The difference between the two:

- Debt consolidation reduces the interest and negotiation reduces the interest.
- In debt negotiation, it is not always necessary that the creditor will agree on the terms.
- Consolidation is more likely to happen on your terms.
- Negotiation can make you free from the dues instantly but consolidation might leave you in debt for a longer period of time.

And the similarity:

- Both will help you save money.
- In both the cases the debt is never completely gone until the dues are cleared.

The assistance of a specialist may help you successfully negotiate with your creditors. A Debt Relief Company can deal with the tricky part of the agreements providing you an instant way out of your debt.

Debt Consolidation:

Pros

- It waives the interest rate in favor of the debtor.
- It is easier to negotiate successfully and on favorable terms with the creditor.

- Most of the time consultation with current creditor is not necessary.

Cons

- Often it leaves you with a long term debt.
- You may require putting your property as collateral, for example your house, land, car etc.

Debt Negotiation:

Pros

- You get flexibility on principal.
- Once the dues are paid one is legally out of debt.
- No long term debt is there. A good option for those who can't bear the burden of debt for long.

Cons

- It may leave you with a negative credit rating.
- No certainty that the negotiation will be made on your terms.

No matter which option one chooses to clear his/her dues but the important thing which is to be kept in mind is that the debt relief company one chooses should be credible. The last thing you want to add to your debt is embezzlement.

Mike Anderson is a financial analyst and helps provide debt consolidation loan advice through his posts. He also recommends debt negotiation as a better way out of debt.

Source: SBAloans-123.com

